

Haney Neptunes' Aquatic Club
Annual General Meeting
September 29, 2007

Families Present: Marconato, Muller, Golubic, Nicolato, Bell, MacKay, Niiranen, Bruneau, Todd, George, Kopp, Jackson, Roberts, Wagner, Davies, Aguilar, Heidema, Abebe, Felteau, Halliday, Neale, Macey, Cant, Rich, Read, Fierro, Lauridsen, Halajian, Johnson, Sanborn, Kotylak, Yeo, MacPhail, Perry, Todd (Lego, Choquette, Stein)

Chair: Anthony Marconato, President

1. Call to order at 6:49 p.m.
2. Adoption of Agenda
3. Old Business Arising from Previous Minutes:
 - Requirement for 10 hours volunteer time
 - Motion (Andre Choquette/Mike Muller) to carry on the requirement for minimum 10 hours of volunteer time per family for summer session. (27 in favor, 1 opposed, 0 abstain) Motion carried.
4. New Business:
 - (Heather Stein) Would like a committee of volunteers to review the constitution and bylaws
 - Motion (Mitch Cant/Craig Todd) that the new executive call for a committee of volunteers to review the constitution and bylaws (24 in favor, 0 opposed, 2 abstain) Motion carried.
5. Reports:
 - Overall seasonal report from Head Coach, Vicky Niiranen - read by AM. (see addendum #1)
 - President's report - Anthony Marconato (see Addendum #2)
 - Vice-President's reports - (JK) Has the 2007/08 Bingo dates.
 - (DL) Fundraising not yet finalized for this season. Some cheques may still be cashed.
 - Treasurer's report (KB) - Reviewed reports of administrative expenses (addendum #3), comparative balance sheet (addendum #4), comparative income statement (addendum #5) for the year ending August 31, 2007. Overall the club shows a net loss of \$16,254.74. This is due to two main factors: registration numbers being way down, and the fact that wages went up. Next year's budget is for \$18, 189.00. We are hoping to recover our net loss next year. Our goals for next year to recoup this loss are for the club to no longer fund the team swimsuits, a savings of \$8000.00; and also for next year's wages to more appropriately match our registration numbers for each season. KB will re-send the income

statement as some people seem to have not received this. Motion to table the adoption of the new budget until after the motions that are already on the agenda have been decided (AM/JJ). All in favor. Motion passed.

- Director of Waterpolo (PP) Great season!
- Directors of Synchro (HH/KM) Great season. HH will stand again for Director of Synchro.

6. Annual General Election (Heather Stein):

(HS) read a thank-you statement from Kelsey Campbell (addendum #6)

- President - HH nominates Kim Macey. (AM 2nds). Kim Macey accepts. (Policy states that the President must have served a minimum of one year on the Executive). No other nominations. Kim Macey is named our new President.
- 1st Vice-President/Meet Manager - (HS)Kevin Davies has been nominated to run again. KD does not accept the nomination at this time. (SJ) nominates Heather Stein. HS does not accept. (DN) Nominates Steve Jackson. SJ declines. (2nd call for nominations), (3rd call for nominations).....tabled.
- 2nd Vice-President/Bingo: (AM nominates Cindy Kopp) Cindy Kopp accepts. No other nominations. (2nd call), (3rd call). Cindy Kopp is named 2nd VP/Bingo.
- 2nd Vice-President/Fundraising: Craig Todd nominates Eva Halajian. EH declines. JK nominates Nancy Johnson. NJ declines. (2nd call), (3rd call). No other nominationstabled.
- Coaches' Liason: Teresa Wagner nominates Diane Lego. (DN 2nds) Diane Lego accepts, providing there is no conflict of interest as her son is a junior coach. Diane Lego is named Coach/Parent Liason.
- Secretary: Michelle Neale is nominated. (DL 2nds) Michelle Neale accepts and is named Secretary.
- Treasurer: DN nominates Ken Bell. KB declines. No other nominations -tabled.
- Director of Communications: Craig Todd is nominated. CT accepts and is named Director of Communications.
- Director of Equipment: Andre Choquette nominates Mike Muller. MM declines.....tabled.

- Director of Records: No nominations.....tabled
- Director of awards: No nominations.....tabled
- Registrar: There is a nomination on the floor for Ken Bell. (CT 2nds). Ken Bell accepts and is named Registrar
- Swim-meet Coordinator: Yvette Yeo is re-nominated. (CT 2nds).....Yvette Yeo accepts and is named Swim-meet Coordinator
- Director of Officials: Steve Jackson is nominated and declines. No other nominations.....tabled.
- Director of Swimwear: There is a nomination on the floor for Jennifer Johnson. JJ accepts and is re-named Director of Swimwear.
- Director of Swimming: Jennifer Johnson nominates Heather Stein. HS declines. David Neale nominates Al Yeo. AY accepts and is named Director of Swimming.
- Director of Water-Polo: Craig Todd nominates Anthony Marconato. (HS 2nds) AM declines. David Neale nominates Paddy Perry. PP accepts and will co-direct with Joie Kotylak.
- Director of Synchro: Nomination on the floor for Heather Halliday (KM 2nds). HH accepts and is named Director of Synchro.

7. Proposed Motions to be voted on:

Motion #1: “ When a family recruits another new family into the Haney Neptunes’ summer program, they receive a \$100 credit on their fundraising responsibilities.” (SJ 2nds).

Discussion: (Cindy Kopp) Does this apply if a new family is recruited during maintenance and then go on to do summer program? (AM) Yes, as they would still then be new to the summer program. Do we need to amend the motion? No. (Lisa Fierro) Is \$100 too much? General consensus is no as that family will then bring in much more revenue for the club.

Vote on the motion as it stands (26 in favor, 1 opposed, 3 abstain).
Motion Carried.

Motion #2: “That the Haney Neptunes discontinue the policy of providing team uniforms (suits) to the members for free” (EH 2nds)

Vote on the motion as it stands (34 in favor, 0 opposed, 0 abstain)

Motion #3: “That the Haney Neptunes raise fees by \$5.00 for each member” (CT 2nds)

Amendment to motion to read: “That the Haney Neptunes raise fees by \$5.00 per member for the summer session” (MM 2nds) Vote on amendment: (18 in favor, 0 opposed, 0 abstain)

Vote on new Motion: (28 in favor, 1 opposed, 1 abstain). Motion carried

(KB) Motion to adopt the new budget for next year as it stands (HS 2nds). (24 in favor, 0 opposed, 1 abstain). Motion carried.

(AM) Wants the club to look at the possibility of hiring a paid facilitator for next year. A motion cannot be made here for this, it has to be brought first to the executive and then sent out to all members 14 days in advance. This policy is in the Society’s Act. (HH) Suggests the club should look at the possibility of hiring a book-keeper. (AM) Suggests that the new executive come up with a job description.

Motion to adjourn (DL/SR)

Meeting adjourned @ 8:20

Addendum #1

OVERALL SEASONAL REPORT: Haney Neptunes Aquatic Club 2007

Where do I begin, overall, I think we had a great season. There were some hiccups in the beginning due to lack of coaches and also me coming in to a club, new, and having to learn about the club as I go along, but generally, for a summer swim season it was almost flawless from major problems and complaints. (At least that I know of). There were a few parents, at first, that had some complaints or issues, but those were ironed out and I know I have gained their respect and haven't had any problems with those parents since.

If only I knew then what I know now, I would have done some things differently. In the beginning I had coaches meetings and asked all the coaches where they would like to coach. Justin said, the Seniors, Nathan said the top Div 2&3 swimmers. My experience has been coaching the development swimmers and then private coaching all age groups for technique/stroke improvement. I felt that Justin was a perfect fit for the Seniors, as they know him very well and he's been coaching here a long time, not realizing at this point his serious time commitment to water polo. Nathan was too young to coach the Seniors, I felt that he was too tough to coach beginner swimmers, therefore that was probably the best place for him. I then became the development coach, and the assistant coach to the Seniors. It was good for me to ease into coaching the Seniors and it gave me the confidence that I have learned that I can coach these swimmers. Justin and I worked really well together and I covered for him most of the time. I didn't feel, however, that it was right for him to go away around Regionals, as this was prime time for his swimmers and the most important time. Therefore, I told him that he needed to pay someone to cover for him while he was away, and it had to be someone that knew the swimmers well. Bridgette was the only option in both our opinions. Could Shawnessy have done it??? Yes, she should have, but we both felt that she wasn't the right person for the job. Could I have done it??? Yes, I was already there, but I had to make my point that this was his job he was getting paid for, so he had to pay someone else to do it for him. I was there at all practices and made sure that things were well taken care of and of course I knew they would be with Bridgette. Anyway, everything seemed to work out....the swimmers swam extremely well at Regionals, we won the Directors award again....Everyone seems happy.

Communication:

Overall, there were times that I felt that I wasn't told anything by anyone and that I felt left in the dark. I had to learn a lot of things about the way the club runs, where things were, when and where you did team meetings, handed out awards, what kinds of awards, etc., etc. Maybe I didn't ask all the right questions, but sometimes things came up at the last minute and decisions had to be made right away. Not always the right decisions, but the best decision at the time for the information given. I am not used to the parents and executive not being around much. Swimmers were mostly just dropped off and left to fend for themselves. The parents really seemed to respect me and the coaching staff as a whole. I would have preferred answering questions from any parent instead of having a parent liaison and particularly one that had his own opinions instead of mine. When I did handle such questions by some parents, they seemed to understand my reasons and respect my answers. I am a very good listener and am empathetic to situations; everything I do is in the best interest of the swimmers, not necessarily the parents. The swimmers come first, coaches and parents second. I feel overall, I had a great relationship with my coaches and the Executive. We respected each other. Our goals were met and swimmers swam well and had fun.

Work Habits:

I worked many hours behind the scenes, probably as many at home, if not more, as I did on deck. I am very thorough with my paperwork and knowledge of our swimmers and how they are doing in comparison to the rest of the Province. I allowed my coaches the space and trusted that they

were doing the job that they were hired for. I did not interfere or take over, unless it was necessary for me to do so. I know how it feels to have coaches step over top of you; therefore, I do not work that way. If it were possible, I would have been there 10 minutes earlier than scheduled, however, as everyone knows, due to the ferry and responsibilities of other people getting me to the pool on time, it didn't always work out exactly. But for most part, I was there on time and I got there, no one forgot me and the commute became part of my daily routine and became easier. I feel that Yvette did a wonderful job of meet entries, and there were very few problems, unless swimmers didn't communicate with their coaches. Everything was done on time and relays were posted on time.

I love coaching. Everything I do, I put my heart and soul into it. I love the swimmers and the whole idea of summer swimming. For some people it is a job and they do it for the money, for me, I do it because I love it, period. As I sit and write this report, I have tears dripping down my face, as Christine Sanborn, Director of Speed Swimming, has already informed me that Haney is not renewing my contract for next year due to the driving/pick up at the ferry. I have been approached by many senior swimmers asking if I am coming back next year and hoped that I was, as they will then return and swim again next year. I watch these swimmers for the last few times dive in and swim their hearts out, as I have hoped that they would for themselves and for their coaches. Hoping that these swimmers will return year after year and one-day maybe coaches themselves, to give back like I do. It is for them that I do this for.

Good luck to everyone and wishing you the best.

With all my heart, Coach Vicky Niiranen

Addendum #2

2007 A.G.M. Presidents Report

Tonight we enter into an impressive milestone for our Haney Neptunes Aquatic club, our 50th year. We should be honoured to be a part of such a historical local club. Having only been involved the last few years it is difficult for me to comment on the past. What I can offer is facts on the present state of our club, and a reasonable forecast into the future based on past experiences. We had an awesome year both in and out of the water, with both a successful Haney swim meet and hosting the swimming component of the Fraser Valley Regional's. I want to thank both our meet manager and 1st Vice President Kevin Davies and Regional meet Manager, Heather Stein for their outstanding work and hours of dedication to make these two events go flawless. Our athletes did us very proud at Provincials, we can draw inspiration from their accomplishments amongst such political turmoil as was experienced this year. I also would like the members of the executive who are here to stand these people put in more than there fair share so that all our children have a club to participate in. They should be applauded for their efforts.

All this being said, I wasn't shocked to hear that the club was showing a loss for this year, due to our steady decline in numbers over the past ten years. No newspaper ad can achieve the results that the best form of advertising can, word of mouth. Tonight, there will be a motion proposed that can make it worth your while to advertise via word of mouth, I hope you will all agree. Our fiscal loss had other contributing factors such as the hike in pool costs and the rising cost of coaches' salaries. As a club the implementation of junior coaches programs would not only curtail the cost over runs in the coaching department, but also strengthen and secure the clubs longevity in the future.

In order to bring our books back into equilibrium, the dropping of the club supplied suits is another motion on the table this evening. This \$8000.00 expense had been a luxury that the club provided to our members and is not a common practice amongst the swimming community. We have been promised the same reduced club rate by our suppliers and would pass these savings directly on to you the membership. The alternative to these motions would be fee increases.

This past year also saw the experimental volunteer 10 hour minimum policy implemented. I did receive one negative letter by a concerned family, but other than that I have heard only enlightening comments, such as, "I didn't know how much is done at a swim meet" or "I can't believe you guys do all this" referring to what goes on behind the scenes. None of use can deny that this, if nothing else, has gotten more of our membership involved, and has shown most of you that the executive can not do it all themselves. This is your club, and it will only be as good as the people who get involved. This policy had been implemented for one

year and will come up for review tonight. I hope it has served as a real eye opener so that we all understand this club is not a pay and sit back operation. Times change and so must we as a club. If we do not change we become obsolete. Last year a group of us took on the challenge of reviewing the clubs policies. I am proud to say that this past year from an administrative point of view the policies were adhered to, and things ran very smoothly. During our monthly executive meetings the topic of having a paid facilitator has come up time and time again. I believe that as more and more families have two parents working Monday to Friday it is very difficult to find the time to volunteer. I personally find it hard to devote the kind of time it takes to run our club at prime efficiency. I believe this is a topic which should be discussed at this AGM by you the members. The impact of this decision will make a huge difference in the financial and the day to day operations of this club and I believe the time has come to seriously consider this option.

Finally, as I stand here before you tonight, I must say it has been a real honour to serve as your President. I leave with a pocketful of great memories and an even longer list of good friends. The institution of summer swimming is an incredible place, where we bring our children as flounders, and watch as through the miracle of some stranger our children become athletes. Along the way they gain self confidence, a respect for hard work and dedication, and make the kind of friends you keep for life. Don't try to make it something it is not, for it is only a phase in the development of great athletes. Sure we may watch some of our children go on to bigger and better things, but that is done somewhere else. The Haney Neptunes will always just be a great place to start, a place to have fun, and a place I am very proud to be a part of. Thank you.

Anthony Marconato
HNAC – President 2005 - 2007

Addendum #3

(**Sorry these treasurer's reports did not copy properly from my E-mail)

HANEY NEPTUNES AQUATIC CLUB
SCHEDULE OF ADMINISTRATIVE EXPENSE
FOR THE YEAR ENDED AUGUST 31, 2007

	2007	2007	2008	2006	2006	2005	2004	2003	2002	
	ACTUAL	BUDGET	BUDGET	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	
ACCOUNTING	\$ 3,555.00	\$ 3,300.00	\$ 3,000.00	\$ 3,300.00	\$ 3,189.32	\$ 3,329.22	\$ 2,705.86	\$ 2,438.00	\$ 2,958.00	
ADVERTISING	\$ 1,445.82	\$ 650.00	\$ 1,500.00	\$ 635.00	\$ 1,819.85	\$ 620.30	\$ 666.95	\$ -	\$ -	
AGM EXPENSES	\$ 568.26	\$ 500.00	\$ 600.00	\$ 600.00	\$ 1,130.58	\$ 187.51	\$ 250.48	\$ -	\$ -	
BANK CHARGES	\$ 36.00	\$ 50.00	\$ 36.00	\$ 52.00	\$ 141.92	\$ 68.00	\$ 41.00	\$ 93.00	\$ 47.00	
COMMUNICATIONS	\$ -	\$ 200.00	\$ 100.00	\$ 200.00	\$ -	\$ 663.65	\$ 2,750.00	\$ 1,141.00		
DONATIONS	\$ -	\$ 100.00	\$ -	\$ 29.57	\$ 50.00	\$ -				
PERMITS&LICENSES	\$ -	\$ 150.00	\$ 150.00	\$ 111.38	\$ 165.00	\$ 50.00	\$ 169.00	\$ 78.00		
EMPLOYEE TRAINING	\$ -	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 100.00	\$ 2,326.00	\$ 130.00		
ENTERTAINMENT	\$ 225.26	\$ 1,000.00	\$ 250.00	\$ 1,000.00	\$ 1,465.52	\$ 9.00	\$ 3,062.00	\$ 3,868.00		
EQUIPMENT(NON CAP)	\$ 276.85	\$ -	\$ 500.00	\$ -	\$ 3,087.20	\$ 2,127.45	\$ (70.81)	\$ 678.00	\$ 1,245.00	
INSURANCE	\$ 582.00	\$ 1,200.00	\$ 600.00	\$ 850.00	\$ 1,982.00	\$ 860.50	\$ 490.00	\$ 435.00	\$ 765.00	
MEETINGS/SEMINARS	\$ 153.08	\$ 100.00	\$ 150.00	\$ 100.00	\$ 88.45	\$ 96.51	\$ 112.56	\$ 64.00	\$ 146.00	
MISCELLANEOUS	\$ 210.09	\$ 150.00	\$ 200.00	\$ 150.00	\$ 831.47	\$ 355.65	\$ 766.07	\$ 282.00	\$ 740.00	
PRINTING & STATIONARY	\$ 916.79	\$ 800.00	\$ 800.00	\$ 793.00	\$ 851.00	\$ 792.59	\$ 967.37	\$ 1,385.00	\$ 1,406.00	
SUPPLIES-OFFICE	\$ 895.34	\$ 150.00	\$ 200.00	\$ 140.00	\$ 264.71	\$ 132.29	\$ 82.77	\$ 1,178.00	\$ 686.00	
SUPPLIES-PROGRAM	\$ -	\$ 200.00	\$ 130.00	\$ 339.05	\$ 129.75					
TELEPHONE & FAX	\$ -	\$ 250.00	\$ 250.00	\$ 250.00	\$ 177.73	\$ 251.55				
TRAVEL	\$ 4,310.30	\$ 4,000.00	\$ 3,000.00	\$ 4,000.00	\$ 2,753.84	\$ 2,617.90	\$ 1,627.32	\$ 3,887.00	\$ 1,883.00	
COACHES EXP	\$ -	\$ -	\$ -	\$ 48.45						
AMORTIZATION	\$ 590.58	\$ 590.00								
TOTALS	\$ 13,765.37	\$ 13,000.00	\$ 11,976.00	\$ 12,550.00	\$ 16,816.95	\$ 13,429.31	\$ 8,512.22	\$ 18,747.00	\$ 15,093.00	

Addendum #4

Haney Neptunes Aquatic Club
Comparative Balance Sheet
ASSETS As of 8/31/07 As of 08/31/06 As at 08/31/2005
Cash Float 0.00 0.00
Maple Ridge Credit Union General 19639.05 28,909.04 31,653.81
Maple Ridge Credit Union Gaming -1816.41 6,208.23 6,639.62
Membership Equity 0.00 0.00 0.00
Participation Equity Shares 0.00 0.00 0.00
Maple Ridge Credit Union Maximizer 10120.01 10,120.01 10,120.01
Total: Cash 27942.65 45,237.28 48,413.44
Accounts Receivable 5519 5,062.00 0.00
Accrued Receivables 0 6,609.67 6,588.07
Allowance for Doubtful Accounts 0 0.00 0.00
Advance Receivable 0 0.00 0.00
Deposits on Accounts 0 0.00 0.00
Prepaid Expenses 0 0.00 0.00
Total: Receivables/Deposits 5519 11,671.67 6,588.07
Inventory - Fundraising 0 0.00 0.00
TOTAL CURRENT ASSETS 33461.65 56,908.95 55,001.51
FIXED ASSETS
Equipment 19486.32 15,801.99 15,801.99
Computer 1756.26 1,756.26 1,756.36
Office Equipment 0 0.00 0.00
Signage 0 0.00 0.00
Accumulated Amortization -16148.83 (19,558.25) (17,558.25)
TOTAL FIXED ASSETS 5093.75 2,000.00 0.00
TOTAL ASSETS 38555.40 58,908.95 55,001.51
LIABILITIES
CURRENT LIABILITIES
Accounts Payable 0.00 150.00 150
Accrued Payables 3,000.00 2356.17 934.05
Vacation Payable 0.00 0.00 0
EI Payable 0.00 1,034.26 897.62
CPP Payable 0.00 1,515.97 1,368.12
Income Tax Payable 0.00 2,180.98 2,100.78
Receiver General Payable 0.00 4,731.21 4,366.52
WCB Payable 0.00 (138.57) 328.06
TOTAL CURRENT LIABILITIES 0.00 7098.81 5,778.63
TOTAL LIABILITIES 3000.00 7,098.81 5,778.63
EQUITY
Members' Equity 51810.14 49222.88 43130.22
Current Earnings -16254.74 2587.236 6092.66
TOTAL EQUITY 35555.4 51810.14 49222.88
TOTAL EQUITY 35555.4 51810.14 49222.88

LIABILITIES AND EQUITY \$ 3 8,555.40 58908.95 55001.51

GENERATED ON SEPTEMBER 22, 2007

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Addendum #5

Haney Neptunes Aquatic Club
 Comparative Income Statement
 Actual Budget Budget Actual Actual
 09/01/2006 to 09/01/2006 to 09/01/2007 to 09/01/2005 to 09/01/2004 to
 08/31/2007 08/31/2007 2008.08.31 08/31/2006 08/31/2005
REVENUE
REVENUE
 Swimming Fees 40414.65 58000.00 45000.00 58,932.55 56,962.34
 Winter Maintenance Program 0.00 0.00 0.00 0.00 0.00
 Water Polo 0.00 0.00 0.00 1,121.00 1,200.00
 Hammond Development 0.00 0.00 0.00 0.00 0.00
 Synchronized Swimming 0.00 0.00 0.00 0.00 0.00
 Total Registration Fees 40414.65 58000.00 45000.00 60,053.55 58,162.34
 Bingo Revenue 39999.99 40000.00 40000.00 39,998.10 40,180.89
 HRDC Grant 3563.00 3200.00 3500.00 5,062.00 5,255.00
 Casino Revenue 0.00 0.00 0.00 0.00 0.00
 Grants (Telus/Equipment) 0.00 200.00 0.00 3,700.00 0.00
 Swim Meet Revenue 2973.00 5000.00 3000.00 7,167.71 5,107.67
 Fundraising Revenue 31807.99 26000.00 31000.00 30,034.61 29,469.96
 Resale Revenue 4069.82 3500.00 4100.00 2,054.54 3,578.83
 Donations 500.00 0.00 500.00 0.00 300.00
 Interest Income 273.24 350.00 300.00 253.00 347.70
 Membership Fee 0.00 0.00 0.00 0.00 0.00
 Other Income 860.00 1300.00 1000.00 100.00 2,261.74
TOTAL REVENUE 124461.69 137,550.00 128,400.00 148,423.51 144,664.13

TOTAL REVENUE 124461.69 137550.00 128400.00 148,423.51 144,664.13

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EXPENSE

COST OF REVENUE

Opening inventory 0.00 0.00 0.00 0.00 0.00
 Closing inventory 0.00 0.00 0.00 0.00 0.00
 Pool Rental 13456.85 16000.00 15000.00 14,888.34 15,436.34
 Registration
 Regional Registrations 9514.00 14000.00 10000.00 13,824.00 13,512.50
 Other Meets Registration 0.00 650.00 600.00 2,460.00 555.00
 Programs 296.59 300.00 0.00 0.00
 Awards 3878.81 4000.00 4000.00 4,000.00 3,977.27
 Winter Maintenance Expenses 0.00 300.00 0.00 0.00 212.19
 Water Polo Expenses 4444.49 4200.00 4500.00 4,254.22 4,022.47
 Hammond Development Expenses 0.00 500.00 500.00 48.97 0.00
 Synchronized Expenses 1593.24 600.00 1800.00 676.00 557.65
 Total-Program Expenses 33183.98 40250.00 36700.00 40,151.53 38,273.42
 Wages 63049.08 45000.00 55,677.84 51,531.97
 EI Employer Portion 1713.45 1,464.49 1,405.36
 CPP Employer Portion 2091.85 1,787.91 1,383.37
 WCB Expense 751.72 24.82 507.47
 Casual Labour 825.00 0.00 0.00
 Total: Wage Expense 68431.10 56000.00 45000.00 58,955.06 54,828.17
 Bingo Expenses 35.00 35.00 35.00 85.00 35.00
 Casino Expenses 38.45 0.00 0.00 0.00 0.00
 Swim Meet Expenses 2201.85 3500.00 2500.00 1,548.90 3,546.74
 Fundraising Expenses 14221.73 13500.00 14000.00 14,687.67 12,653.79
 Uniform Expense 8776.45 8600.00 0.00 13,513.32 8,359.52
 Uniform Expense 0.00 0.00 0.00 40.00 0.00
 Regional Expenses 0.00 1300.00 0.00 1,250.00 885.00
 Provincial Expenses 62.50 550.00 0.00 787.82 560.52
TOTAL COST OF REVENUE 126,951.06 123,735.00 98,235.00 131,019.30 119,142.16
ADMINISTRATION EXPENSES
 Accounting & Legal 3555 3300 3000 3,189.32 3,329.22
 Advertising & Promotion 1445.82 650 1500 1,819.85 620.30
 A.G.M. Expenses 568.26 500 600 1,130.58 187.51
 Amortization 590.58 0 590 (2,000.00) 6,000.00
 Bad Debts 0 0 0 0.00 0.00
 Bank Charges & Interest 36 50 36 141.92 68.00
 Communications 0 200 100 0.00 0.00
 Donations 0 100 0 0.00 29.57
 Dues/Subscriptions/Memberships 0 0 0 0.00 115.00

Employee Training	0	200	200	0.00	200.00
Entertainment	225.26	1000	250	0.00	1,465.52
Equipment - Maint/Repair	0	0	0	1,658.32	97.86
Equipment purchase	276.85	0	500	1,428.88	2,029.59
Insurance	582	1200	600	1,982.00	860.50
Meetings/Seminars	153.08	100	150	88.45	96.51
Miscellaneous Expense	210.09	150	200	831.47	355.65
Permits & Licences	0	150	0	111.38	50.00
Printing & Stationery	916.79	800	800	851.00	792.59
Supplies - Office	895.34	150	200	264.71	132.29
Supplies - Programs	0	200	339.05	129.75	
Telephones & Fax	0	250	250	177.73	251.55
Travel	4310.3	4000	3000	2,753.84	2,617.90
Coaches Expenses	0	0	0	48.45	0.00
TOTAL ADMIN EXPENSES	13765.37	13000	11,976.00	14,816.95	19,429.31
TOTAL EXPENSE	140716.43	136,735.00	110,211.00	145,836.25	138,571.47

NET INCOME (16,254.74) 815.00 18,189.00 2,587.26 6,092.66

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Updated September 22, 2007

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Addendum #6

To the Executive, Coaches and Swimmers of the Haney Neptunes Swim Club (Past and Present)

As I embark on a new phase in my athletic career, I would like to take this opportunity to express my thanks and appreciation to the Haney Neptunes, for all that this organization has given me. For twelve years, I was a member of the Haney Neptunes, participating in both swimming and water polo and over the years there were many coaches and families that came and went. But there was one thing that remained constant - the sense of family that existed within the club and through the whole Fraser Valley Region.

Summer Swimming afforded me the opportunity to develop competitive skills and build life-long friendships, but without the hard work and dedication of parents, coaches and club officials, the association does not exist.

It takes a lot of volunteer hours to make sure there are clubs for us to swim in. As a swimmer, you don't really think about the large number of volunteers involved- you just take it for granted that the meet will run. But I want to thank all those people who volunteered – and those who served on the club executive. I really appreciate what you have given.

I was fortunate to have amazing support from a number of dedicated coaches. These coaches gave more than just technical expertise – they provided leadership, guidance, encouragement and love. Through triumphs and tears, my coaches, as well as other coaches from the region, were always sources of strength.

I trained with and competed against a great group of athletes- multi-talented, multi-faceted people. I learned from them that success is measured in many different ways. While we have found our own paths in life, the skills and lessons learned as members of the Neptunes has equipped us in ways we could never have imagined. And we just thought we were learning to swim!!

Finally, I would like to say a special thanks to Heather Stein and the Fraser Valley Region for asking me to present medals at Regionals in August. It really meant a lot to me to be able to return, see the future generation of swimmers and hopefully give a little back to an organization that has given me so much.

Thank you again.

Kelsey Campbell